

## FULL CORPORATE OFFER (FCO)

## FROZEN POULTRY PRODUCTS – ORIGIN BRAZIL

| FCO Ref.            | Date            | Validity            | Status     |
|---------------------|-----------------|---------------------|------------|
| CBT-FCO-[0000]/2026 | 20 October 2026 | [7] days from issue | Firm offer |

## 1. PARTIES

**SELLER:** CBT Group Comércio e Incorporações Ltda. – CNPJ 26.323.848/0001-45 – São Paulo, Brazil

**Represented by:** Anderson Andrade Oliveira – Commercial Director / International Commercial Representative

**BUYER:** [Company name] – [Registration no.] – [Address / Country]

**Buyer contact:** [Name, title, e-mail, phone]

## 2. SUBJECT

We, the Seller, hereby confirm that we are ready, willing and able to sell, and the Buyer to purchase, the products described below under the terms and conditions of this Full Corporate Offer, subject to the Buyer's acceptance and signature of this document.

## 3. PRODUCT DESCRIPTION

All products are frozen raw poultry, produced in a Brazilian plant under Federal Inspection Service (SIF/DIPOA – Ministry of Agriculture), packed in printed corrugated cartons of 20 kg net.

| # | Product                                                               | Presentation  | Inner pack | Carton              | Qty (MT) | USD/MT |
|---|-----------------------------------------------------------------------|---------------|------------|---------------------|----------|--------|
| 1 | Chicken Wings (frozen, bone-in, skin-on)                              | Bulk, PE bags | 0.9–1.5 kg | 20 kg net           | [ ]      | [ ]    |
| 2 | Chicken Leg Quarters – Thighs & Drumsticks (frozen, bone-in, skin-on) | Bulk, PE bags | 0.9–1.5 kg | 20 kg net           | [ ]      | [ ]    |
| 3 | Boneless Skinless Chicken Breast Fillet (frozen)                      | Bulk, PE bags | 0.9–1.5 kg | 20 kg net           | [ ]      | [ ]    |
| 4 | Chicken Gizzards (frozen)                                             | 1 kg PE bags  | 1.0 kg     | 20 kg net (20 bags) | [ ]      | [ ]    |
| 5 | Chicken Liver (frozen)                                                | 1 kg PE bags  | 1.0 kg     | 20 kg net (20 bags) | [ ]      | [ ]    |

**Total quantity:** [ ] MT (+/- [5]% at Seller's option) **Shipments:** [single / monthly x \_\_\_ months]

## 4. PRICE AND INCOTERM

- Incoterm: [CFR / CIF] [destination port], Incoterms® 2020
- Port of loading: Santos, Brazil [or Paranaguá / Itajaí – to be confirmed]
- Currency: USD (United States Dollars)
- Price basis: per metric ton, net weight, as per table above
- Price validity: [7] days from the date of this FCO

## 5. PACKING AND CONTAINER

- Primary pack: flexible PE (non-toxic) bags, sealed/stapled
- Secondary pack: printed corrugated carton 580 x 385 x 110 mm, 20 kg net
- Shipped in 40' refrigerated containers (reefer), approx. [ ] MT per container
- Labelling: Brazilian MAPA/SIF regulations; labels in Portuguese [and Arabic / English as required]

## 6. QUALITY, SHELF LIFE AND STORAGE

- Product to be stored and transported at -12°C or colder
- Shelf life: [12 months] from production date, as printed on each carton
- Specifications per the producer's technical data sheets (summary in Annex B)
- Halal slaughter certification: [available on request / required]

## 7. PAYMENT TERMS

[Choose one:]

- [Irrevocable, confirmed Letter of Credit (LC) at sight, issued by a prime bank]
- [30% advance by T/T, 70% against copy of shipping documents]
- [100% T/T against scanned documents]

**Seller's bank details:** to be provided upon acceptance of this FCO and after KYC clearance.

## 8. SHIPPING DOCUMENTS

1. Commercial invoice
2. Packing list
3. Original Bill of Lading (clean, on board, freight [prepaid/collect])
4. Official Sanitary / Health Certificate issued by the Brazilian Ministry of Agriculture (MAPA)
5. Certificate of Origin
6. Halal Certificate [if applicable]
7. Certificate of Analysis [if requested]

## 9. INSPECTION

Inspection by [SGS / Bureau Veritas / Intertek / other] at loading port, at Buyer's cost. Quality and quantity as certified at loading are final.

## 10. SHIPMENT TIME

[ ] days after receipt of confirmed payment instrument / advance payment, subject to vessel and container availability.

## 11. IMPORT REQUIREMENTS

The Buyer is responsible for import licences, permits and any destination-country requirements, including plant/establishment eligibility for imports. Seller will provide the relevant plant registration (SIF) details to the Buyer's authorities on request.

## 12. FORCE MAJEURE

Neither party is liable for failure or delay caused by events beyond reasonable control (including natural disasters, war, sanitary embargoes, strikes or government action).

## 13. GOVERNING LAW AND ARBITRATION

This offer is governed by [the laws of \_\_\_ / ICC rules]. Disputes shall be settled by arbitration in [city].

## 14. ACCEPTANCE PROCEDURE

Upon acceptance, the Buyer shall sign and return this FCO together with its company KYC documents (certificate of incorporation, ID of legal representative, bank reference letter). Seller will then issue the Sales and Purchase Agreement (SPA) / Proforma Invoice.

*This FCO is confidential and intended solely for the named Buyer. It is subject to product availability and to Seller's final KYC approval.*

## SIGNATURES

### FOR THE SELLER

**Anderson Andrade Oliveira**

Commercial Director / International Commercial Representative

CBT Group Comércio e Incorporações Ltda.

CNPJ 26.323.848/0001-45

Place and date: São Paulo, \_\_\_ / \_\_\_ / 2026

### FOR THE BUYER

**[Name of authorized signatory]**

[Title]

[Company name]

[Registration no.]

Place and date: \_\_\_\_\_

## ANNEX A – PRODUCT PORTFOLIO

## Brazilian Frozen Poultry for International Trade

Export-Grade Poultry · Federally Inspected · Halal Production Capability · International Supply

## EXPORT-GRADE FROZEN POULTRY

|                                                                                                                                                                                                                                                                                                             |                                                                                                                                                                                                                                                                                                   |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Frozen Whole Hen – Without Giblets</b><br>Frozen, in natura poultry prepared according to established quality specifications. Standard commercial packaging available. <ul style="list-style-type: none"><li>Storage at -18°C or colder</li><li>24-month shelf life under specified conditions</li></ul> | <b>Frozen Boneless Hen Breast Fillet</b><br>Specification includes absence of bone, cartilage, excess fat, hematoma and foreign material, with defined microbiological standards. <ul style="list-style-type: none"><li>15 kg standard carton</li><li>Defined microbiological standards</li></ul> |
| <b>Frozen Hen Leg Quarter</b><br>Frozen bone-in leg quarter for international distribution, supplied frozen and in natura. <ul style="list-style-type: none"><li>10 kg standard carton</li><li>Storage at -18°C or colder · 24-month shelf life</li></ul>                                                   | <b>Frozen Three-Joint Hen Wings</b><br>Frozen three-joint wings supplied to documented commercial specifications. <ul style="list-style-type: none"><li>10 kg standard carton</li><li>Storage at -18°C or colder · 24-month shelf life</li></ul>                                                  |

## QUALITY &amp; FOOD SAFETY – CONTROLLED TO DOCUMENTED STANDARDS

|                                                                                                                             |                                                                                                                                                              |                                                                                                                                             |
|-----------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Documented Specifications</b><br>Products supplied according to documented technical and microbiological specifications. | <b>Microbiological Controls</b><br>Absence of Salmonella Enteritidis and Typhimurium in 25 g samples; defined parameters for E. coli and aerobic mesophiles. | <b>Frozen Cold Chain</b><br>Maintained at -18°C or colder, with documented shelf life of up to 24 months under specified frozen conditions. |
|-----------------------------------------------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------|

|                                                                                                                                                                                                                                                                                                                                         |                                                                                                                                                                                                                                                                                                                                                                                  |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Federal Inspection &amp; Halal</b><br>Production from a Brazilian federally inspected establishment with active governmental registration and documented authorization for export products.<br>Halal production and shipment-specific certification available, subject to current certification status and destination requirements. | <b>Transaction Document Package</b> <ul style="list-style-type: none"><li>Commercial / Proforma Invoice and Packing List</li><li>Certificate of Origin and Veterinary / Sanitary documentation</li><li>Export documentation and Bill of Lading</li><li>Halal documentation, when applicable</li><li>Product technical specifications; lot and production documentation</li></ul> |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|

## Confidential Supply Chain – Direct Commercial Channel

CBT Group provides a single professional channel for negotiation, documentation, compliance coordination and export logistics. Producer identity, plant identification, registration numbers and direct contacts are disclosed only to qualified buyers during formal due diligence and contracting. Full traceability and supporting documentation are available for banking, customs, sanitary and contractual requirements.

QUALIFIED B2B BUYERS ONLY · Sourcing information disclosed under due diligence and NDA

## ANNEX B – TECHNICAL SUMMARY

Defect tolerance based on analysis of 50 pieces, per producer technical data sheets. Storage at -12°C or colder.

| Product              | Allowed tolerances                                                                                                                                      | Zero tolerance                                                                                                                                          |
|----------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Wings</b>         | Light scratches 10%; light bruises 4%; red spots 4%; feathers, excess skin, light calluses 2% each                                                      | Severe scratches/bruises/calluses, fractures, missing wing tip, fecal/bile contamination, foreign material, no skin                                     |
| <b>Leg quarters</b>  | Light scratches 10%; light bruises, wrong cut (shank), red spots 4% each; feathers, excess skin/fat, light calluses, fractures without exposure 2% each | Severe scratches/bruises/calluses, exposed fractures, dorsal portion, fecal/bile contamination, foreign material, cuticles, no skin                     |
| <b>Breast fillet</b> | Woody breast 10%; light over-scalding, light bruises, shredded pieces, red spots 4% each                                                                | Severe over-scalding/bruises, pieces with skin, bones/cartilage, deep pectoral myopathy, fecal/bile contamination, foreign material, non-edible viscera |
| <b>Gizzards</b>      | Excess fat and fragmented gizzards 5% each; cuticles 2%                                                                                                 | Red spots/mycotoxins, fecal/bile contamination, proventriculus, feed contamination, foreign material, non-edible viscera                                |
| <b>Liver</b>         | Fragmented livers and excess fat 10% each; red spots 4%                                                                                                 | Fecal/bile contamination, gallbladder, fatty livers, foreign material, non-edible viscera                                                               |

| Product              | Inner pack | Carton net | Kcal/100 g | Protein/100 g |
|----------------------|------------|------------|------------|---------------|
| <b>Wings</b>         | 0.9–1.5 kg | 20 kg      | 184        | 19 g          |
| <b>Leg quarters</b>  | 0.9–1.5 kg | 20 kg      | 161        | 17 g          |
| <b>Breast fillet</b> | 0.9–1.5 kg | 20 kg      | 101        | 23 g          |
| <b>Gizzards</b>      | 1.0 kg     | 20 kg      | 78         | 16 g          |
| <b>Liver</b>         | 1.0 kg     | 20 kg      | 106        | 18 g          |